



CASE STUDY: SHOPPA'S MATERIAL HANDLING

Strengthening Microsoft 365 security through structured assessments, ongoing governance, and hands-on training

AT A GLANCE

Challenges

- Low utilization of Microsoft 365 security capabilities
- Security responsibilities often shared across teams
- Security response/monitoring was largely reactive

Benefits

- Increased visibility into threats, vulnerabilities, and user activity
- Greater confidence in managing Microsoft 365 security environment
- Improved Microsoft Security Score and overall security posture



"Before working with 360 Visibility, security was something we knew was important but didn't have the time or expertise to manage properly.

Their approach and guidance helped our team understand what to look for and how to act on it. It's changed how we think about security entirely."



OBJECTIVE

Shoppa's Material Handling, a Texas-based organization operating in a fast-paced distribution environment, recognized the growing importance of cybersecurity but lacked the internal expertise to fully leverage the capabilities within Microsoft 365.

Shoppa's team gained the tools, insights, and confidence to monitor, identify, and address threats as part of their day-to-day operations.

SOLUTION

360 Visibility implemented a structured Microsoft 365 Security Administration program. The engagement began with a comprehensive Initial Security Assessment, including a detailed review of their Microsoft Security Score, existing policies, configurations, and potential vulnerabilities. From there, we provided prioritized, risk-based recommendations aligned to their business needs.

To ensure ongoing progress, we established a Quarterly Business Review (QBR). These sessions provided a clear view of security posture trends, benchmark comparisons, incident analysis, and a forward-looking roadmap. Importantly, these reviews translated complex security data into insights for both IT teams and leadership. Between these quarterly reviews, our team also conducted monthly security assessments.

Another key part of the engagement was hands-on training through security administration workshops. This is where 360 Visibility brings additional value particularly for organizations in warehouse and wholesale distribution environments.

BENEFITS

- Security evolved from a background concern to an active, ongoing priority with clear visibility into risks and threats.
- Through training and structured reviews, Shoppa's team became more self-sufficient in managing their Microsoft 365 security environment.
- Reduced risk through consistent monthly and quarterly reviews